

# BE(COME) A MEMBER What's in it for me?

August 2019



# Our mission is to help MICE professionals working in



We're focused on the development of Incentives and Special Events.

# **OBJECTIVES**



- ✔ Promote Macau as a destination through new networks
- ✓ Generate business opportunities for its members
- Develop independent reports about the Macau MICE industry
- ✓ Produce creative MICE educational programs to its members (and the industry in general)
- ✓ Be the English-speaking platform embracing all professionals involved in the Macau MICE Industry

# **SOME PAST EVENTS**





MISE BOARD ELECTION & INT'L GUEST SPEAKER

MGM COTAI INSPECTION & NETWORK





LAUNCH OF MACAO EVENT PLANNERS' GUIDE 2017/2018



RIO GRILL & SEAFOOD VENUE & CASE STUDY

# PAST EDUCATIONAL PROGRAMS





**CIS CERTIFICATION PROGRAM 2019** 



**CIS CERTIFICATION PROGRAM 2016** 



IAPCO BESPOKE EDGE SEMINAR – 2018



HOW TO BECOME A CMP PRESENTATION

# GOVERNING BODIES - GENERAL ASSEMBLY SPECIAL EVENTS ASSOCIATION 澳門會獎盛事協會





**PRESIDENT** 

**Scott Kreeger** Director **Galaxy Entertainment Group** 



**VICE PRESIDENT** 

**Synthia Chan Director of Sales** Macau Tower



**VICE PRESIDENT** 

Rebecca Choi Co-Founder and Director, **Conde Group** 

### **GOVERNING BODIES - SUPERVISORY BOARD**



**PRESIDENT** 

Todd Cai Powerhouse Convention and Exhibition Ltd.



VICE PRESIDENT

Filipe Senna Fernandes, MBA, CIS Catering Sales Manager, Resort Sales, MGM



**VICE PRESIDENT** 

**Guiomar Pedruco** Managing Director, Summit MICE Co. Ltd.

## **GOVERNING BODIES – EXECUTIVE BOARD**





PRESIDENT

Bruno Simões, CMP

Managing Director,

DOC DMC Macau Ltd.



TREASURER

Nuno Calçada Bastos

Group Director of Marketing,
Macau Fisherman's Wharf



**Fion Lai, CMP**Assistant Director of Sales, MICE,
Sheraton Grand Macao Hotel



Olinto Oliveira
Director, Live Communications,
MCI (HK & MACAU) LTD.



Victoria Fuh
Vice President of Resort Sales,
MGM Macao

## PROGRAM 2019-2020



#### **BUSINESS DEVELOPMENT & SALES**

#### - Online Macao Events Planners Guide

The main project in this area is an "online events planner's guide" - a marketing tool to promote the destination and help buyers to find the right event options in Macau. The major objective is to promote Macau at international markets (local market knows well options available) and therefore SEO (search engine optimization) is very important. This tool will be custom developed for MISE and should be paid by advertisers.

# - Promote a RFP form online to pass request to MISE members

- Help members to liaise with IPIM regarding the support programs

#### **ADMIN, FINANCE AND MEMBERSHIP**

- Increase membership base to improve the representativeness of the association in the industry and provide financial resources
- Keep a balanced and sustainable financial situation

# PROGRAM 2019-2020 – EVENTS



#### **MARKETING & MEDIA RELATIONS**

- Keep digital media of MISE updated and dynamic – website, Facebook, LinkedIn
- Create an informative newsletter for the MICE industry in Macau
- Cooperate with MICE specialized media to raise the profile of Macau as destination and the profile of MISE

#### **EVENTS**

- Organize an event every two to three months with purpose of:
  - Raise the media profile of the association in the industry
  - Networking opportunities
  - Introduce new venues with potential for events
  - Learn from guest speakers

# PROGRAM 2019-2020 – EDUCATION



#### **EDUCATION**

- Continue to develop educational programs with international accreditation / recognition such as:
  - CIS, Certified Incentive Specialist by SITE (Society for Incentive Travel)
  - CMP, Certified Meeting Professional by EIC (Events Industry Council)
  - Invite guest speakers to present key learnings and case studies of their expertise

#### **REPORTS (WHITE PAPERS)**

- Planned reports at the moments are:
  - "Assessment of Macau as a destination for Congresses, Meetings and Incentives" (as started at IAPCO Edge Seminar in Dec 2018)
  - "Use of public space for private events" (comparative study of different destinations)cv

## WHY BECOME A MEMBER



#### If you still have any doubt on why to join MISE....

- ✓ Sales receive requests from clients that contact us
- Promote your company at MISE promotional events
- ✓ Enjoy discounted rates for our events
- Enhance network opportunities with the most relevant industry members
- Attend MISE education programs at discounted rates, for professionals and students
- ✓ There's no other association with such appealing fees and renowned members
- Students, this is the chance to join the industry from an early stage of your career, share your CV and increase the chances to land great opportunities.

## MEMBERSHIP FEES



#### **Corporate Membership**

Large Companies 4,800 / year

4 representatives\* \*Representatives are the professionals that can attend general assemblies, MISE events and MISE educational training with membership discount.

Small / Medium Companies 2,400 / year

2 representatives \*

\*Representatives are the professionals that can attend general assemblies, MISE events and MISE educational training with membership discount.

#### **Individual Membership**

Professionals 1,200 / year

Active on the meetings industry

Students 600 / year

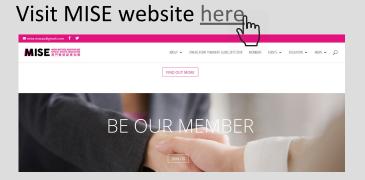
Must be under 26 years old and enrolled in full-time education.

# Download the application form here



## FOR MORE INFORMATION







#### Send us an email to





# MACAU MEETINGS, INCENTIVES AND SPECIAL EVENTS ASSOCIATION 澳門會獎盛事協會

# PROMOTE CONNECT LEARN